

Yowan E. Fontaine

Subject:

RE: PR-11-25 Feeder 9A Primary Underground Project - HVI Best and Final Offer

From: Thomas Damelia <tdamelia@hauglandllc.com>

Sent: Wednesday, August 27, 2025 9:36 AM

To: Yowan E. Fontaine <Yowan.Fontaine@viwapa.vi>; Contract Services <ContractServices@viwapa.vi>

Cc: William Haugland <bill@hauglandllc.com>; John Reynolds <jreynolds@hauglandllc.com>; Matthew Loschen <mloschen@hauglandllc.com>; Jonathan Kuhl <jkuhl@hauglandllc.com>; Marie Edwards <medwards@Hauglandllc.com>; Kevin Davis <kdavis@hauglandllc.com>; Luis Villalobos <LVillalobos@GraceCivil.com>;

William Miller <wmiller@hauglandllc.com>; Joseph Haugland <jhaugland@hauglandllc.com>

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Good morning Yowan,

First off, I'd like to thank you for giving Haugland VI the opportunity to work with you and to review our initial bid submission.

After carefully reassessing and reviewing the project requirements and giving a wholesale review of our cost estimate, please see the attached revised pricing. The updated price, in total, is \$12,885,000. This new price reflects a more streamlined/ aligned labor approach between our civil and electrical divisions, which in turn allowed us to reanalyze our productions and gives us the ability to provide you with a much cheaper price without sacrificing the safety and quality of our work.

Please don't hesitate to reach out if you have any questions about the changes or would like to go over the details together—I'd be happy to walk you through them.

Thank you again for the opportunity.

Thomas Damelia

Chief Estimator

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